



MANUFACTURING CIRCLE

EMPLOY . PRODUCE . PROSPER

The Manufacturing Circle Quarterly Communication provides a status update on activities conducted in relation to our objectives for the calendar year

STRATEGIC PROJECTS STATUS UPDATE

EXPORTS

Facilitate access to export market opportunities

Prioritise and address blockages

The Manufacturing Circle continues to participate in trade related discussions by way of its seat held at Nedlac's Trade and Industry Chamber and the Technical Sectoral Liaison Committee (Teselico). Increasing pro-active participation by our member companies to table both expansionary and defensive trade interests is a current area of focus.

The Steel Masterplan Export Working Team has been established to identify projects to be targeted in Africa on a co-ordinated, collaborative basis. Workstreams have been structured according to projects and products, funding and marketing. Pilot project(s) are currently being identified.

ENERGY

Manage Supply side challenges

Access Demand side opportunities

The Manufacturing Circle Energy Roundtable took place on 14 March
Matters discussed:

- Manufacturing Circle Energy workstreams addressing energy security, efficiencies, renewables and sustainability were discussed according to key activities and deliverables
- Ongoing engagement with Eskom, in collaboration with SEIFSA, was discussed with a view obtaining better visibility of loadshedding schedules, and tabling curtailment proposals
- Energy Efficiency programme offerings by the NCPC-SA to MC member companies was tabled
- An overview and status update of the South African Renewable Energy Masterplan (SAREM) was presented by Gaylor Montmasson-Clair, Senior Economist, TIPS; followed by Business insights by Virgilio da Molo, BUSA Localisation Project Manager

MUNICIPALITIES

Address service delivery challenges through Public Private Partnerships

The Manufacturing Circle is working with the Association of South African Chambers (ASAC) to implement solutions to address municipal service delivery challenges.

We are currently identify pilot projects to focus on solutions to addressing municipality dysfunction including the state of electricity infrastructure and maintenance.

STEEL

Facilitate access to market opportunities

Prioritise and address blockages

The Manufacturing Circle continues to chair the Steel Masterplan Local Demand Implementation Working Team to access opportunities in infrastructure, rail and mining and address blockages hampering implementation

EVENTS CALENDAR: Q2 & Q3

Roundtables

These are closed sessions hosted at BLSA's Sandton offices offered on a first come, first served basis to member companies. Attendees also include guests with specific subject matter expertise. Each session focuses on a Strategic Project, providing members with an overview and status update on workstreams, and the opportunity to engage in comments and feedback.

9 May, 10h30 -13h00: Exports

11 July, 10h30 -13h00: Municipalities

5 September, 10h30 - 13h00: Steel

7 November, 10h30 - 13h00: Water

NEW MEMBERS

The Manufacturing Circle welcomes Old Mutual as an Affiliate Member.

To this end, we would like to invite you to an Innovative Finance Solutions Roundtable on **Thursday 30 March** at Old Mutual's Offices in Sandton.

